

Office of Cannabis
Management
1020300

FORM B

New York State Consultant Services Contractor's Annual Employment Report Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: New York State Office of Cannabis Management	
Contract Number: 0000000000000000000111808	Agency Business Unit: Alcohol Beverage
Contract Term: 12/20/2022 to 09/30/2023 Contractor	Control Board: [REDACTED]
Name: Whitman Insight Strategies	Agency Department ID: C004696
Contractor Address: 80 8th Avenue, Suite 1210 [New York, NY 10011]	
Description of Services Being Provided: Market research and consulting	

Scope of Contract (Choose one that best fits):

Analysis
 Evaluation
 Research
 Training

Data Processing
 Computer Programming
 Other IT consulting

Engineering
 Architect Services
 Surveying
 Environmental Services

Health Services
 Mental Health Services

Accounting
 Auditing
 Paralegal
 Legal
 Other Consulting

Employment Category	Number of Employees	Number of Hours to Worked	Amount Payable Under the Contract
Caucasian Male	1	30	\$2,884
Asian Female	1	50	\$1,831
Caucasian Female	2	20	\$700
Total this page			\$5,415
Grand Total			\$5,415

Name of person who prepared this report: Danielle Coyle

Title: Office Manager Phone #: 845-551-6740

Preparer's Signature: *Danielle Coyle*

Date Prepared: 04 / 26 / 2023

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: NYS Office of Cannabis Management
 Contract Number: PH68613 Agency Business Unit:
 Contract Term: 07/01/2019 to 06/30/2024 Agency Department ID:
 Contractor Name: Knowledge Builders Inc
 Contractor Address: 1977 Western Avenue; Ste #1; Albany; NY - 12203
 Description of Services Being Provided: IT Specialist; Software Architect; Software Developer

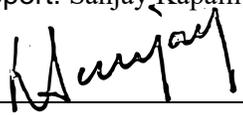
Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1232.00	1.00	2,000.00	\$162,120.00
15-1299.08	1.00	1,176.00	\$108,415.44
15-1252.00	2.00	2,936.00	\$214,269.28
15-1253.00	1.00	1,668.00	\$87,570.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	5.00	7,780.00	\$572,374.72
Grand Total	5.00	7,780	\$572,374.72

Name of person who prepared this report: Sanjay Kapalli

Title: Executive Vice President

Phone #: 518-250-4189

Preparer's Signature: 

Date Prepared: 05/10/2023

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH68617 Agency Business Unit: ABC01
 Contract Term: 7/1/2019 to 6/30/2024 Agency Department ID: 1020300
 Contractor Name: MVP Consulting Plus, Inc.
 Contractor Address: 435 New Karner Road Suite 202 Albany, NY 12205
 Description of Services Being Provided: IT Consulting Services

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1199.02	1.00	328.00	\$28,175.20
15-1199.09	1.00	2,002.50	\$172,194.99
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	2.00	2,330.50	\$200,370.19
Grand Total	2.00	2,330.50	\$200,370.19

Name of person who prepared this report: Stephen Miller

Title: President

Phone #: 518-218-1700

Preparer's Signature: 

Date Prepared: 4/19/2023

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: PH68621 Agency Business Unit: ABC01
 Contract Term: 07/01/2019 to 06/30/2024 Agency Department ID: 1020300
 Contractor Name: PSI International Inc.
 Contractor Address: 11200 Waples Mill Rd, Suite 200 Fairfax, ,VA 22030
 Description of Services Being Provided: IT Services

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
Software Developers, Applications	1	1,409.00	102,758.37
Total this Page	1	1,409.00	\$102,758.37
Grand Total	1	1,409.00	\$102,758.37

Name of person who prepared this report: Jasmin Bertulfo
 Title: Accountant
 Preparer's Signature: 
 Date Prepared: 05/4/2023
 Phone #: 703.621.5849

FORM B

New York State Consultant Services
Contractor's Annual Employment Report
 Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: NYS Office of Cannabis Management

Contract Number: PN691AB Agency Business Unit: 0

Agency Department ID: 0

Contract Term: 11/15/2021 To 12/30/2024

Contractor Name: **New York State Technology Enterprise Corporation (NYSTEC)**

Contractor Address: **99 Otis Street, 2nd Floor, Rome, NY 13441**

Description of Services Being Provided: NYS OCM Cannabis Licensing System Support

Scope of Contract (Choose one that best fits):

Analysis Evaluation Research Training
 Data Processing Computer Programming **Other IT Consulting**
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

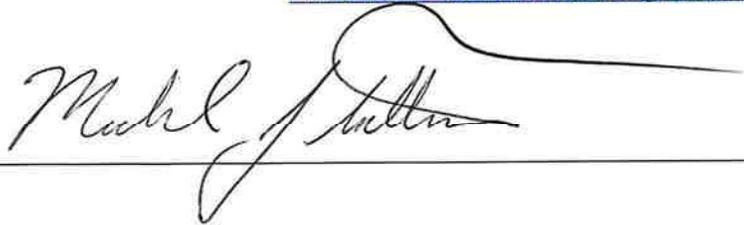
Employment Category	Number of Employees	Number of hours to be worked	Amount Payable Under the Contract
11-3021.00 Computer and Information Systems Manager	8.00	10,484.75	\$ 1,554,685.56
Total this page	8.00	10,484.75	\$ 1,554,685.56
Grand Total	8.00	10,484.75	\$ 1,554,685.56

Name of person who prepared this report: **Michael J. Tallman**

Title: Contracts Manager

Phone #: [315-334-7843](tel:315-334-7843) mtallman@nystec.com

Preparer's Signature: _____



Date Prepared: 05-10-2023

(Use additional pages, if necessary)

FORM B

**New York State Consultant Services
Contractor's Annual Employment Report**
Report Period: April 1, 2022 to March 31, 2023

Contracting State Agency Name: Office of Cannabis Management
 Contract Number: 0000000273 Agency Business Unit: ABC01
 Contract Term: 5/31/2022 to 7/1/2022 Agency Department ID: 1020300
 Contractor Name: MVP Consulting Plus, Inc.
 Contractor Address: 435 New Karner Road Suite 202 Albany, NY 12205
 Description of Services Being Provided: IT Consulting Services

Scope of Contract (Choose one that best fits):
 Analysis Evaluation Research Training
 Data Processing Computer Programming Other IT consulting
 Engineering Architect Services Surveying Environmental Services
 Health Services Mental Health Services
 Accounting Auditing Paralegal Legal Other Consulting

Employment Category	Number of Employees	Number of Hours Worked	Amount Payable Under the Contract
15-1199.02	1.00	184.00	\$15,805.60
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
	0.00	0.00	\$0.00
Total this Page	1.00	184.00	\$15,805.60
Grand Total	1.00	184.00	\$15,805.60

Name of person who prepared this report: Stephen Miller

Title: President

Phone #: 518-218-1700

Preparer's Signature: 

Date Prepared: 4/26/2023