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November 18, 2022

Honorable Torrance Harvey, Mayor Members of the City Council City of Newburgh 83 Broadway Newburgh, NY 12550

Report Number: B22-6-10

Dear Mayor Harvey and Members of the City Council:

Chapter 223 of the Laws of 2010 (Chapter 223) authorizes the City of Newburgh to issue debt not to exceed \$15 million to liquidate the accumulated deficit in the City's general fund as of December 31, 2010. During the time that Chapter 223 is in effect, the City's proposed annual budgets must be submitted to the State Comptroller for examination and recommendations.

The proposed budget must be submitted no later than 30 days before the date scheduled for the governing board's vote on the adoption of the final budget or the last date on which the budget may be finally adopted, whichever is earlier. The State Comptroller must examine the proposed budget and make recommendations, as deemed appropriate. Recommendations, if any, are made after the examination into the City's estimates of revenues and expenditures.

The City Council, no later than five days prior to the adoption of the budget, must review all recommendations made by the State Comptroller and must make adjustments to its proposed budget consistent with those recommendations contained in this report.

Our Office has recently completed a review of the City's proposed budget for the 2023 fiscal year. The objective of the review was to provide an independent evaluation of the proposed budget. Our review addressed the following question related to the City's budget for the upcoming fiscal year:

• Are the significant revenue and expenditure projections in the City's proposed budget reasonable?

Our review disclosed the following matters which should be reviewed by City officials for appropriate action. Chapter 223 requires the City Council to make adjustments to the proposed

budget consistent with our recommendations. We believe that such adjustments will help improve the City's financial condition.

To accomplish our objective in this review, we requested your proposed budget, salary schedules, debt payment schedules and other pertinent information. We identified and examined significant estimated revenues and expenditures for reasonableness with emphasis on significant and/or unrealistic increases or decreases. We analyzed, verified and/or corroborated trend data and estimates, where appropriate. We identified any significant new or unusually high revenue or expenditure estimates, made appropriate inquiries and reviewed supporting documentation to determine the nature of the items and to assess whether the estimates were realistic and reasonable. We also evaluated the amount of fund balance appropriated in the proposed budget to be used as a financing source and determined whether the amount of fund balance was available and sufficient for that purpose. Lastly, we compared the proposed tax levy with the City's tax levy limit.

The scope of our review does not constitute an audit under generally accepted government auditing standards (GAGAS). We do not offer comments or make specific recommendations on public policy decisions, such as the type and level of services under consideration to be provided.

The proposed budget package submitted for review for the 2023 fiscal year consisted of the following:

- Cover Letter
- 2023 Proposed Budget
- Supplementary Information

The proposed budget submitted to our Office is summarized in Figure 1:

Figure 1: 2023 Proposed Budget							
Fund	Appropriations and Provisions for Other Uses	Estimated Revenues	Appropriated Fund Balance	Fund Transfers In (Out)	Real Property Taxes		
General	\$61,037,250	\$35,412,687	\$4,411,346	(\$2,417,551)	\$23,630,768		
Sewer	10,311,883	9,106,298	3,179,897	(1,974,312)	0		
Water	6,696,467	7,663,245	587,250	(1,554,028)	0		
Self-Insurance	4,180,560	0	0	4,180,560	0		
Sanitation	4,137,460	5,413,329	0	(1,275,869)	0		
Total	\$86,363,620	\$57,595,559	\$8,178,493	(\$3,041,200)	\$23,630,768		

Nonrecurring Funding Sources

<u>Fund Balance</u> – The City is appropriating \$4.4 million of its projected unassigned general fund balance of \$21.3 million at the end of the 2022 fiscal year. In addition to appropriating fund

balance in the general fund, the City has appropriated approximately \$3.2 million of sewer fund balance and appropriated \$587,250 of fund balance for the water fund. However, the water fund only has \$261,871 of fund

Figure 2: Fund Balance						
Fund	Fund Balance Appropriated	Projected Fund Balance Available	Percent Used			
General	\$4,411,345	\$21,298,076	21%			
Sewer	\$3,179,896	\$8,658,984	37%			
Water	\$587,250	\$261,871	224%			
Self-Insurance	\$0	\$452,840	0%			
Sanitation	\$0	(\$749,420)	0%			

balance to appropriate (Figure 2). Therefore, the City would have a \$325,379 budgetary shortfall in the water fund.

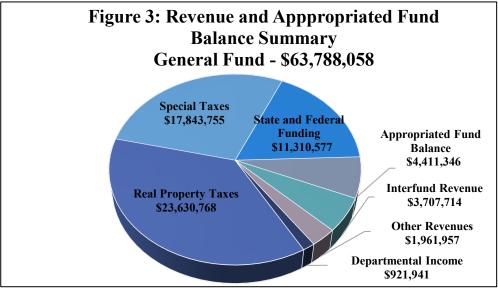
The City's use of fund balance to close gaps in the budget decreases the fund balance that is available to cover unforeseen circumstances, shortfalls in revenue or cash flow needs. It also exposes the City to cash shortages and may lead to the City appropriating more fund balance than available, which will impact operations. Continuous use of fund balance also leaves the City without a cushion against unexpected costs or contingencies that may occur. City officials may have to replace this nonrecurring revenue in the 2024 budget.

New York State Touring Route Program – The City is estimating \$3.3 million in revenue in the 2023 proposed budget in the form of reimbursements from the State. These reimbursements are for eligible expenditures incurred for repairing highways, bridges, highway-railroad crossings, and other transportation facilities. Amounts unused by the City, subject to reappropriation by the State, can be carried over from one State Fiscal Year (SFY) to the next but are encouraged by the State to be utilized in the year appropriated. The State allocated \$1.1 million to the City in the 2021-22 and 2022-23 SFY budgets, providing the City with \$2.2 million in possible reimbursements for eligible expenditures. Because there is no assurance the State will appropriate additional funds for this program in the 2023-24 SFY, the City should refrain from including the \$1.1 million revenue and corresponding expenditures in its 2023 adopted budget for this program.

Revenues

The proposed budget submitted to our Office for the City's general fund revenues is summarized in Figure 3.

User Fee – Sanitation – The 2023 proposed budget includes user fee – sanitation revenue of approximately \$5.3 million, which is an increase of approximately \$309,000 from the amount collected in the 2021 fiscal year. The City



plans to increase rates for sanitation fees by 5 percent. We project that the City will receive approximately \$5.1 million in user fees in the 2022 fiscal year. If rates are increased, the amount appears reasonable but requires the City Council to pass a resolution to raise sanitation rates prior to the adoption of the budget.

Sale of Metered Water – The 2023 proposed budget includes sale of metered water revenue of \$5.9 million, which is an increase of approximately \$658,000 from the amount collected in the 2021 fiscal year. We project that the City will receive approximately \$5.6 million from the sale of metered watered revenue in the 2023 fiscal year with no change. The City could potentially face a shortfall of \$360,000 if revenue estimates are not realized. The City plans to increase rates for the sale of metered water by 6 percent, but this requires the City Council to pass a resolution to raise water rates prior to the adoption of the budget.

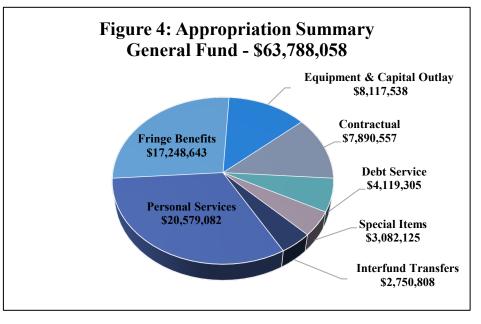
<u>Sewer Usage</u> – The 2023 proposed budget includes sewer usage revenue of approximately \$7.3 million, which is an increase of approximately \$1.1 million from the amount collected in the 2021 fiscal year. We project that the City will receive approximately \$6.5 million from sewer usage revenue in the 2023 fiscal year, a potential shortfall of \$755,000. Although officials said they plan to increase rates for sewer usage by 6 percent, factoring the rate increase the City's potential shortfall is reduced to \$360,265 but is not eliminated.

Expenditures

The proposed budget submitted to our Office for the City's general fund appropriations is

summarized in Figure 4.

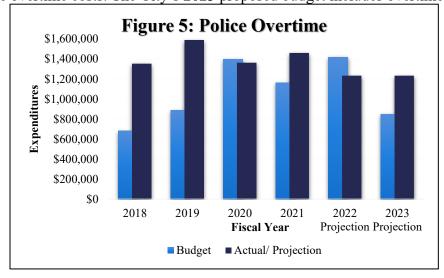
Contingency –
Contingency
appropriations are
used by local
governments as a
means of providing
funding for
unexpected events.
The City's proposed
budget does not
include a contingency
appropriation in the
general fund. In light
of recent economic
conditions, it would



be prudent for City officials to have contingency funding available for unforeseen increases in expenditures or revenue shortfalls. City officials should establish a contingency appropriation at a level that would provide the City with flexibility in the event that it has to deal with unanticipated expenditure or revenue shortfalls.

<u>Police Overtime</u>— In prior years, we have expressed concern about the City routinely exceeding budgeted amounts for police overtime costs. The City's 2023 proposed budget includes overtime

funding of \$850,200 for the police department. The City spent \$1.4 million on police overtime in 2021 and approximately \$901,000 as of September 30, 2022. Based on our projections, the City will spend approximately \$1.2 million on police overtime in the 2022 fiscal year. Based on historical trends, we projected the City will spend the same as 2022 projections, which means



the appropriation for overtime is likely underestimated by at least \$384,000 (Figure 5).

Other Matters

<u>Tax Overlay</u> – It is important for City officials to make necessary adjustments to the tax levy each year to ensure that the full budgeted property tax revenue is collected, especially when they are responsible to enforce unpaid tax amounts for the school and county. These adjustments are known as a tax overlay, which is the amount of taxes estimated to be uncollected and unavailable to finance budgetary appropriations. Adding the tax overlay to the original calculated amount that is needed to operate the City determines the actual amount of the current year's tax levy.

The proposed budget does not include a tax overlay, which could potentially create a shortfall in revenue in 2023. The City budgeted for a tax overlay in the 2021 adopted budget but did not include one in the 2022 adopted budget or the 2023 proposed budget. During the last 10 years, the average amount of uncollected property tax has been 4.75 percent. City officials should reassess whether 100 percent property tax collection is achievable and, if not, estimate a tax overlay at an appropriate level. In light of recent economic conditions, it would be prudent for City officials to budget for a tax overlay.

Tax Cap Compliance

General Municipal Law Section 3-c establishes a tax levy limit for local governments. The law generally precludes local governments from adopting a budget that requires a tax levy that exceeds the prior year tax levy by more than 2 percent or the rate of inflation, whichever is less, unless the governing board adopts a local law to override the tax levy limit.

The City's proposed 2023 budget includes a tax levy of \$23,630,768, which is \$16,086 from exceeding the tax levy limit. In adopting the 2023 budget, the City Council should be mindful of the legal requirement to adopt a budget that includes a tax levy no greater than the tax levy limit, unless it adopts a local law to override the limit.

Recommendations

The City Council should:

- 1. Lower the estimate for sanitation user fees or pass a resolution to raise the sanitation rates prior to the adoption of the budget.
- 2. Lower the estimate for sale of metered water or pass a resolution to raise water rates prior to the adoption of the budget.
- 3. Adopt a budget that includes a tax levy no greater than the tax levy limit (tax cap) unless a local law is adopted to override the limit.

City officials should:

4. Develop a plan to maintain fund balance at a reasonable level to ensure funds are available in case of unanticipated expenditures or a shortfall in revenues during the fiscal year.

- 5. Review the amount of fund balance appropriated for the water fund and amend to the amount that is available.
- 6. Review the estimates for New York State Touring Route Program revenue and expenditures and amend as necessary.
- 7. Review the estimate for sewer usage revenue and amend as necessary.
- 8. Consider including a reasonable estimate for contingencies in the budget.
- 9. Review the estimate for police overtime and increase it to an appropriate level or implement changes in procedures to manage costs within budgeted amounts.
- 10. Consider establishing a reasonable estimate for a tax overlay in the budget.

We request that you provide us with a copy of the adopted budget.

We hope that this information is useful as you adopt the upcoming budget for the City. If you have any questions on the scope of our work, please feel free to contact Dara Disko-McCagg, Chief Examiner of the Newburgh office, at (845) 567-0858.

Sincerely,

Elliott Auerbach Deputy Comptroller

cc: Todd Venning, City Manager

Janice Gaston, City Comptroller

Lorene Vitek, City Clerk

Hon. Carl E. Heastie, Speaker of the House, NYS Assembly

Hon. Crystal Peoples-Stokes, Majority Leader, NYS Assembly

Hon. William Barclay, Minority Leader, NYS Assembly

Hon. Helene E. Weinstein, Chair, NYS Assembly Ways and Means Committee

Hon. Andrea Stewart-Cousins, President Pro Tempore and Majority Leader, NYS Senate

Hon. Robert Ortt, Minority Leader, NYS Senate

Hon. Liz Krueger, Chair, NYS Senate Finance Committee

Robert F. Mujica Jr., Director, NYS Division of the Budget

Dara Disko-McCagg, Chief Examiner